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In the Matter of Implementation of Sections 12 and 19 of the Cable Television Consumer Protection and Competition Act of 1992 Development of Competition and Diversity in Video Programming Distribution and Carriage

MM Docket No. 92-265

LIBERTY MEDIA CORPORATION'S OPPOSITION TO THE NATIONAL RURAL TELECOMMUNICATIONS COOPERATIVE'S PETITION FOR RECONSIDERATION

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TABLE OF CONTENTS

Summ	ary	• • •	• •	• •	• •	•	•	•	•	• •	•	•	•	•	•	•	•	•	•	ii
Prel	imina	ry Sta	tement			•	•	•			•	•	•	•	•	•	•	•	•	1
I.	The Commission Correctly Concluded That Damages Are Neither Authorized By The Act Nor Necessary For Its Effective Enforcement .									•	•	•	•	3						
	Α.		992 Ca amages edings	s In	Pr	ogr	am	A	CCE	ess	C	omp	ola				•	•	•	4
	в.	Damage Enfor	es Are cement												•	•	•	•		7
	c.	Damag Serve												•	•			•	•	8
II.		Commis r Sect													rs	;		•	•	10
III.	Cost	Commiss Differramming	rences	: In	Pr	ovi	di:	ng	Sa	ite	11:	lte	:	or	s		•	•		12
Conc	lusio	n		•													•			15

SUMMARY

Liberty Media Corporation opposes the Petition for Reconsideration filed by the National Rural Telecommunications Cooperative ("NRTC") because NRTC fails to provide any new facts or other information to support its attempt to resurrect three arguments previously considered and rejected by the Commission.

remedy for violations of antidiscrimination provisions of the Communications Act, citing Section 202 and related provisions. Although several commenters sought a damages remedy, the Commission properly concluded that it did not have authority to assess damages for violations of Section 628. Moreover, NRTC previously stated that the Section 202 model, upon which it now relies to support its damages proposal, "is wholly inappropriate" for program access proceedings under the 1992 Cable Act.

Second, NRTC seeks to extend the prohibition of exclusive contracts between cable operators and vertically integrated programmers covering non-cabled areas to exclusive agreements between programmers and non-cable, multichannel video programming distributors. NRTC's suggestion is inconsistent with the fundamental purposes of the 1992 Cable Act, i.e. to limit the perceived market power of cable operators while minimizing interference with the programming marketplace and competition among non-cable distribution media.

Finally, NRTC contends that the Commission has "pre-judge[d]" certain issues regarding the costs incurred by satellite programmers in providing service to the customers of HSD distributors. In fact, the Commission simply has recognized the statutory and marketplace realities which result in higher costs to serve HSD customers. NRTC's repetition of its time-worn arguments cannot eliminate these higher costs.

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THE NATIONAL RURAL TELECOMMUNICATIONS COOPERATIVE'S
PETITION FOR RECONSIDERATION

Liberty Media Corporation ("Liberty Media"), pursuant to Section 1.429(f) of the Commission's Rules, hereby opposes the Petition for Reconsideration ("Petition") filed in this proceeding on June 10, 1993 by the National Rural Telecommunications Cooperative ("NRTC"). NRTC offers no new facts to support its attempt to resurrect three arguments previously considered and rejected by the Commission. Consequently, its Petition should be denied.

Preliminary Statement

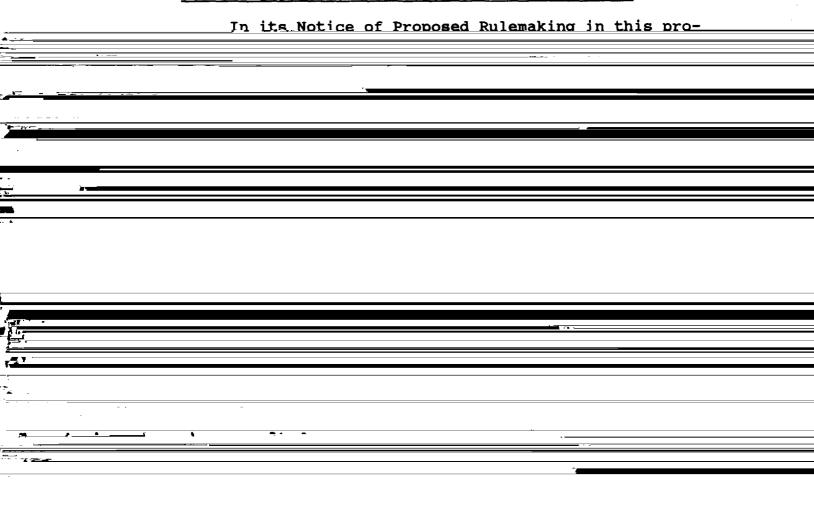
Purporting to be "fighting on behalf of rural consumers for fair access to programming" (Petition at ¶11), NRTC seeks reconsideration of three issues addressed by the Commission in its <u>First Report and Order</u> in this proceeding, FCC 93-178 (rel. Apr. 30, 1993) ("<u>First Report & Order</u>").

First, NRTC contends that complainants in program access complaint proceedings should be entitled to recover damages, attorneys fees and "other necessary expenses." Petition at ¶¶14-16. Second, it seeks to extend the Section 628(C)(2)(C) prohibition on exclusive contracts between cable operators and vertically integrated programmers covering non-cabled areas to include exclusive agreements between programmers and noncable distributors and to hold programmers liable for such exclusive contracts. Id. at ¶¶19-21. Finally, NRTC simply repeats its claims that the costs of providing satellite carriage to cable, MMDS and SMATV operators on one hand, and programming to HSD subscribers on the other, either "are exactly identical in all cases" or involve only "de minimis" differences and requests that the Commission reconsider any aspect of its First Report & Order indicating otherwise. Id. at **¶¶**27-28, 30.

NRTC offers no new information to justify reconsideration of any of these issues. Several commenters urged that damages be recoverable, but the Commission properly concluded that it was not authorized to award damages in program access complaint proceedings. Moreover, NRTC previously stated that Section 202 of the Communications Act, upon which it now relies for its damages argument, is "wholly inappropriate" for program access cases. Contrary to NRTC's claims, the Commission's decision to limit liability for vio-

lations of Section 628(c)(2)(C) to cable operators is appropriate and consistent with the primary intent of the 1992 Cable Act to limit the perceived market power of cable operators. Finally, the cost arguments advanced by NRTC previously have been considered and rejected by the Commission.

I. The Commission Correctly Concluded That Damages Are Neither Authorized By The Act Nor Necessary For Its Effective Enforcement.



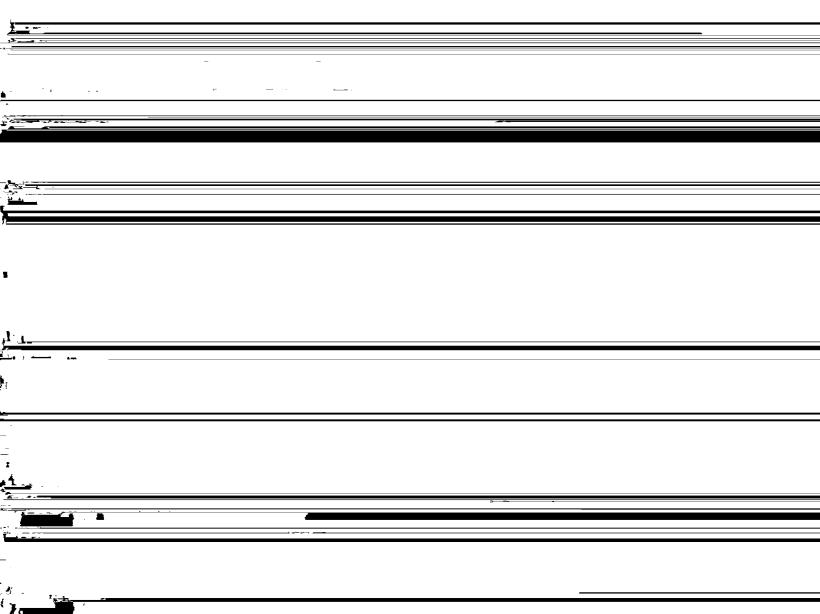
of an appropriate award of damages, program vendors have no incentive to discontinue their discriminatory pricing practices." Petition at ¶10. NRTC also asks the Commission to award attorneys fees "and other necessary expenses" to "the successful complainant" in any program access discrimination case. Id. at ¶¶14-16. However, such awards are unauthorized under the 1992 Cable Act; unnecessary to enforce the program access provisions of the Act and the Commission's Rules; and would constitute a financial windfall to NRTC with no corresponding public interest benefit.

A. The 1992 Cable Act Does Not Provide For Damages In Program Access Complaint Proceedings.

In now urging the Commission to add a damages remedy, NRTC claims that "[d]amages are traditionally regarded as 'an appropriate remedy' imposed by the Commission for violation of its nondiscrimination requirements." Petition at ¶8. As support for its "traditional" damages remedy, NRTC cites several sections of the Communications Act which expressly authorize damages against common carriers for violations of the antidiscrimination provisions of Section 202 of the Act. Id. However, NRTC previously stated in this proceeding that "[t]he Section 202 model is wholly inappropriate" for program access cases under the 1992 Cable Act. See NRTC Comments filed Jan. 25, 1993 at ¶39. Nevertheless, NRTC now relies on those same provisions to support a damages

remedy, completely ignoring the fact that they are applicable only to common carriers and differ significantly from the remedial provisions of Section 628(e).

The Title II provisions cited by NRTC actually prove the opposite -- that, where Congress intended to authorize a Commission award of damages, it expressly did so. Section 206 provides that common carriers violating the non-discrimination requirements of Section 202 of the Act "shall be liable...for the full amount of damages sustained in consequence of any



Likewise, there is no language authorizing the award of attorneys fees or "other necessary expenses" to complainants alleging violations of Section 628. As courts have recognized consistently, "when Congress wished to provide a private damages remedy, it knew how to do so and did so expressly."

Transamerica Mortgage Advisors, Inc. v. Lewis, 444 U.S. 11, 21 (1979) (citations omitted). Where, as here, Congress has provided a specific remedy, "it is an elemental cannon of statutory construction that...a court must be chary of reading others into it." Id. at 19.

NRTC's case for a damages remedy under Section 628 also is undermined by its own interpretation of the statute, which the Commission apparently adopted in part in its <u>First Report & Order</u>. Specifically, NRTC argued in its comments and replies in this proceeding that a complainant alleging a violation of the program access rules under Section 628(c) has no obligation to demonstrate that it has suffered "some type of specific 'harm'...caused" by the alleged violation. NRTC Comments at ¶24. In fact, NRTC asserted that the Commission was precluded under the statute from requiring any showing of harm. NRTC Reply Comments at ¶22-27. In its <u>First Report & Order</u> at ¶12, the Commission adopted NRTC's interpretation and concluded that complainants alleging violations of Section 628(c) need not "make a threshold showing that they have suffered harm as a result of the proscribed conduct."

Id. at ¶17. Clearly, an award of damages, attorney fees or other costs would be inappropriate where the complainant need not show that it has been injured in any way by the defendant's conduct.

B. Damages Are Unnecessary For Effective Enforcement Of Section 628.

NRTC also claims that damages should be awarded because "[f]ines alone will be an inadequate deterrent, and they will not benefit the video distribution market or make the aggrieved MVPD whole." Petition at ¶9. However, fines are neither the exclusive nor the primary remedy available to the Commission in program access cases. Rather, the Commission anticipates that the appropriate remedy in most cases will be "to order the vendor to revise its contract or offer to the complainant a price or contract term" not previously available. First Report & Order at ¶134. Further, the Commission has adopted a "streamlined complaint process" so that Section 628 complaints may "be resolved expeditiously." Id. at ¶17. Clearly, these remedial and procedural approaches are sufficient to promote "fair access to programming" by the "rural consumers" on whose behalf NRTC purports to act. NRTC never explains how the additional remedy it seeks -- the payment of money damages to NRTC -- would benefit those "rural consumers."

Of course, the Commission also has available the sanctions provided under Title V of the Communications Act, including substantial forfeitures for ongoing violations.

See Section 628(e)(2). NRTC offers no support for its speculation that programmers "do not intend to comply with the Commission's new requirements" and will continue to engage in "discriminatory practices with impunity" in the face of these potential sanctions. See Petition at ¶12.

C. Damages As Envisioned By NRTC Would Serve Only To Enrich NRTC Unjustly.

Finally, NRTC fails to mention certain critical facts in its discussion of the damages which it purportedly has suffered as a result of the alleged difference between its wholesale programming costs and those of a small cable operator. See Petition at ¶13. First, although NRTC now claims that the alleged difference in wholesale prices "thwarts competition" (Petition at ¶13), NRTC previously has represented to the Commission that it does not compete with cable operators, but instead "seeks to serve areas where cable has not served and in all likelihood never will serve." Com-

² More recently, NRTC again confirmed in a Motion to Intervene as a Defendant filed in <u>Time Warner Entertainment Co., L.P. v. F.C.C.</u>, CA No. 92-2494, on November 24, 1992 that it does not seek to serve areas already receiving cable service:

NRTC and its members seek to provide television services to rural areas where more than 10,000,000 homes are presently unserved by cable and in all

ments of NRTC filed in MM Docket No. 89-600 at 4, 7 (March 1, 1990). Consequently, NRTC would not be entitled to any damages under the applicable Section 202 standard, upon which NRTC relies to support its claim for a damages remedy. Under Section 202, the appropriate measure of damages would not be the difference in wholesale prices paid by NRTC and the allegedly favored distributor, but rather the business lost by NRTC to the allegedly favored distributor:

[The] difference between one rate and another is not the measure of damages.... The question is not how much better off the complainant would be today if it had paid a lower rate. The question is how much worse off it is because others have paid less.

I.C.C. v. United States, 289 U.S. 385, 389-90 (1933); see also Illinois Bell Tel. Co. v. American Tel. & Tel. Co., 4 FCC Rcd. 5268, 5271 n.13, recon. denied, 4 FCC Rcd. 7759 (1989). Thus, NRTC would not be entitled to damages in any event.

Moreover, while NRTC claims that the alleged whole-sale price difference is "unfair to rural consumers," it claims that <u>it</u> is entitled to the alleged damages amounting to \$150,000 per month, not the rural consumers who allegedly are victimized. Petition at ¶13. Thus, an award of damages as envisioned by NRTC would unjustly enrich NRTC in cases

likelihood never will receive access to cable due to the expense of building cable facilities in those areas.

Memorandum of Points and Authorities in Support of the Motion of NRTC to Intervene as a Defendant at 6.

where alleged price differentials have absolutely no competitive effect in the marketplace. Consequently, regulations providing for damages as requested by NRTC would be arbitrary and capricious and contrary even to the statutory provisions which it cites to support them.

II. The Commission Properly Limited Liability Under Section 628(c)(2)(C) To Cable Operators.

NRTC also seeks reconsideration of Section 76.1002(c)(1) of the Commission's Rules prohibiting a cable operator from engaging in any activity, including exclusive contracts with satellite cable or satellite broadcast programming vendors, which "prevents a multichannel video programming distributor from obtaining such programming from any satellite cable programming vendor in which a cable operator has an attributable interest, or any satellite broadcast programmer in which a cable operator has an attributable interest for distribution to persons in areas not served by a cable operator as of October 5, 1992." NRTC contends that "Congress did not intend Section 628(c)(2)(C) to apply only to conduct by a cable operator" and that, by limiting the implementing rule to cable operators, the Commission "will create a massive regulatory 'loophole.'" Petition at ¶¶19, 21. Specifically, NRTC claims that the Commission's rule will allow vertically integrated programming vendors to enter exclusive agreements

with non-cable multichannel video programming distributors for distribution to non-cabled areas. <u>Id.</u> at ¶21.

The limitation of Section 76.1002(c)(1) to cable operators is appropriate and consistent with Congressional

Distribution and Cable Television: Current Policy Issues and Recommendations, 107 (1988) (program exclusivity agreements "generally represent sound and legitimate business transactions creating benefits for both parties"). Thus, only where exclusive arrangements further the alleged exercise of market power by cable operators, which was the overriding Congressional concern, should the Commission seek to regulate such agreements under Section 628.

If NRTC or any other multichannel video programming distributor demonstrates that a particular agreement between a vertically-integrated programmer and a non-cable distributor regarding distribution to non-cabled areas involves the exercise of market power by the cable operator affiliated with that programmer, the rule provides for a remedy against that cable operator. Additional remedies directed at the programmer or the non-cable distributor are neither necessary for effective enforcement of the statute nor contemplated by its terms. Thus, the Commission acted properly in limiting Section 76.1002(c)(1) to cable operators, and it should reject NRTC's request to extend the rule to programmers.

III. The Commission Cannot Ignore Justifiable Cost Differences In Providing Satellite Programming To Customers Of HSD Distributors.

Finally, NRTC claims that by concluding that "services provided to HSD distributors may be more costly than services to other distributors," the Commission effectively

has "pre-judge[d] these and other related issues concerning the alleged costs...in providing service to HSD distributors." Petition at ¶¶25-27. In fact, the Commission simply has recognized the statutory and marketplace realities which NRTC continues to ignore.

For example, the Commission properly recognized that "additional costs are often incurred for advertising expenses, copyright fees, customer service, DBS Authorization Center charges and signal security" when a satellite programmer provides service to the customers of an HSD distributor as opposed to a cable operator. First Report & Order at ¶106. In contrast, NRTC continues to insist that these marketplace differences do not exist. For example, NRTC makes no mention of signal piracy among HSD owners, despite the fact that the Commission has concluded that at least one out of every two HSD owners steals programming. See Second Report at ¶40. While NRTC may consider a 50 percent theft rate "de minimis," Liberty Media submits that common sense dictates that a higher rate of theft will lead to higher prices, a fact repeatedly recognized by the Commission. Id. at ¶¶40, 48; First Report & Order at ¶106.

The Commission's conclusion is consistent with its prior determination that, "[n]otwithstanding NRTC's assertion to the contrary, it is evident that costs to serve HSD distributors are higher than costs to serve cable system operators." Inquiry into the Existence of Discrimination in the Provision of Superstation And Network Station Programming (Second Report), 6 FCC Rcd. 3312 (1991) at ¶46 ("Second Report").

Second, NRTC ignores fundamental differences in copyright law applicable to satellite broadcast programming provided to HSD owners (for which the satellite carrier pays copyright fees) versus retransmitted broadcast signals provided to cable operators (for which the cable operator pays the copyright fee). Instead, NRTC contends that the satellite carriers' costs "are exactly identical" in both cases. Petition at ¶28. NRTC simply disregards the fundamental difference in copyright law and claims that:

Satellite carriers neither originate nor own these signals. They merely re-transmit them for HSD, cable, MMDS and SMATV distribution. The satellite carrier uplinks the same signal in the same scrambled format to the same satellite transponder for the HSD, cable, MMDS and SMATV wholesale distribution markets.

Id. (emphasis added). The Commission previously has recognized that this difference in copyright law leads to higher costs for satellite broadcast programmers serving the customers of HSD distributors. See Second Report at ¶¶27, 46.

NRTC's unsupported assertions cannot change this fundamental fact.

Third, NRTC grudgingly admits that satellite carriers incur additional costs for use of the DBS Authorization Center in order to serve the customers of HSD distributors. Petition at ¶30. Nevertheless, NRTC claims that "[i]t is grossly inappropriate...for a programmer simply to add the HSD tier bit and activation data link costs to their wholesale

cable rates when 'justifying' rates to an HSD distributor."

Id. at ¶31 (emphasis in original). However, the Commission already has found that allocation of these costs to HSD service is appropriate. See Second Report at ¶49. Thus, NRTC provides no basis for reconsideration of the cost issues raised in its Petition.

Conclusion

The issues raised by NRTC were fully considered and properly resolved by the Commission in its <u>First Report</u>
<u>& Order</u>. Because NRTC has offered no new facts or information to justify reconsideration of these issues, its Petition should be denied.

July 14, 1993

Respectfully submitted,

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CERTIFICATE OF SERVICE

I hereby certify that copies of the foregoing
"Liberty Media Corporation's Opposition to the National Rural
Telecommunications Cooperative's Petition for Reconsideration"
were served this 14th day of July, 1993 by first-class mail,
postage prepaid, upon the following:

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